

INSIGHTS OUTREACH

NAVIGATING DHS S&T
OPPORTUNITIES

Navigation Workshop Engage with DHS Industry Liaisons

March 2, 2021



Homeland
Security

Science and Technology



**U.S. Customs and
Border Protection**



**Homeland
Security**

Science and Technology

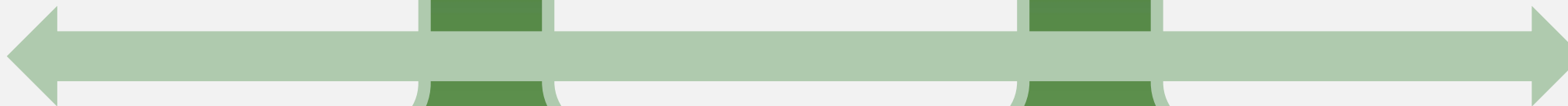


FEMA

Richard Gunderson
CBP Industry Liaison

Dee Parker
S&T Industry Liaison

Ms. Eldridge
FEMA Industry Liaison



DHS Industry Liaison Core Functions

Central Point of Contact with Industry

Entry point for industry to share capability information and to learn about Component mission and requirements

Foster Relationships

Work with vendors and associations that seek to do business with the Department and link suppliers with Component stakeholders

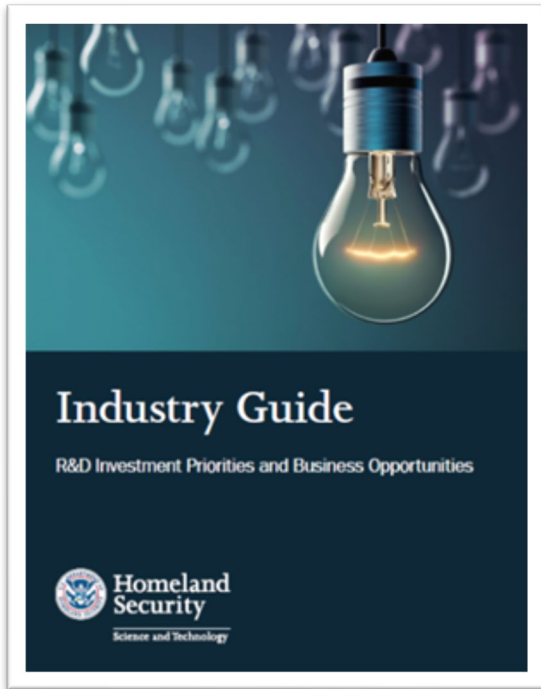
Facilitate Ongoing Communication

Ensure lines of ongoing and meaningful communication are open—promoting transparency, efficiency, and innovation

A list of DHS Industry Liaisons can be found here:
www.dhs.gov/department-homeland-security-industry-liaisons

S&T Industry Outreach | Key Products

www.dhs.gov/science-and-technology/work-with-st



S&T Industry Guide:

www.dhs.gov/sites/default/files/publications/ST_IndustryGuide_Web.pdf

The image is a screenshot of the 'Industry Outreach Information Form'. The form is titled 'DEPARTMENT OF HOMELAND SECURITY SCIENCE & TECHNOLOGY DIRECTORATE Industry Outreach Information Form' and includes the Homeland Security Science and Technology logo. A note at the top states: 'NOTE: Please DO NOT supply any business proprietary information. Answer all questions as thoroughly as possible, as this information is used to help determine the suitability of your company's capabilities to the current and future needs of S&T.' The form is divided into several sections: 'CONTACT INFORMATION' (Business Name, Business Street Address, City, State, Zip Code, Company Headquarters, Sub-division), 'Business Contact Information' (General Phone Number, General Email Address), 'Company Website', 'How did you hear about S&T?', 'Company Classification (check all that apply)' (Large Business, Small Business (S), Other than Small Business, Service Contract/Interim-Owned SB, Other-Owned, Human-Owned Business, Woman-Owned SB), 'NAICS Code', 'DUNS Number', 'Is your product on a Government-wide Acquisition Contract or any Federal In-house Delivery In-house Quantity Contract?', 'Is your company currently doing business with DHS?', 'If yes, please provide name of DHS agency/person', 'Have you met with a S&T program office representative within the last twelve months?', 'If yes, please provide names', and 'Describe your past experiences working with DHS/DHS S&T member: Supplier, Performer, Contractor, etc.'.

Industry Outreach Form:

bit.ly/STINDUSTRYOUTREACHFORM

Doing Business with FEMA Website

Doing Business with FEMA

When FEMA responds to a disaster, our goal is to contract with local businesses in the affected area, whenever practical and feasible.



www.fema.gov/business-industry/doing-business



FEMA

How to Do Business with CBP Website

www.cbp.gov/contact/how-to-do-business-with-cbp

Contact Us

[Contacts](#)

[Locate a Port of Entry](#)

[Find a Broker](#)

[Information Correction Form](#)

[How to do Business with
CBP](#)

[Service of Process](#)

How to do Business with CBP

Welcome to How to do Business with CBP! This page serves as a central location providing real time notification of projected contracting opportunities, information about the small business program, how to submit an unsolicited proposal as well as information on industry day activities.

Federal Business Opportunities (FedBizOpps.gov)

FedBizOpps.gov is the single government point-of-entry for Federal government procurement opportunities over \$25,000. Government buyers are able to publicize their business opportunities by posting information directly to FedBizOpps via the Internet. Through one portal - FedBizOpps (FBO) - commercial vendors seeking Federal markets for their products and services can search, monitor and retrieve opportunities solicited by the entire Federal contracting community.

Unsolicited Proposals

Organizations and individuals are encouraged to submit self-generated, unsolicited proposals that are relevant to the U.S. Customs and Border Protection mission.

CBP Small Business Program

Information is provided concerning CBP Small Business Program requirements. Also provided are efforts used to increase participation and to provide maximum practicable opportunities in CBP acquisitions to small business, veteran-owned small business, small disadvantaged business, and women-owned small business concerns.

OUR MISSION

[Mission Statement, Vision
Statement, Ethos and Core Values](#)

[U.S. Customs and Border
Protection Strategy 2021-2026](#)

[History](#)

[Leadership](#)

[Performance, Accountability and
Financial Reports](#)



U.S. Customs and
Border Protection

CBP INVNT Website

www.cbp.gov/about/cbp-innovation-team

About CBP

> Leadership/Organization

> Congressional Resources

Environmental
> Management and Sustainability

Laboratories and Scientific Services

Intergovernmental Public Liaison

> History

In Memoriam

Civil Rights and Civil Liberties

Disability Access

Language Access

Prison Rape Elimination Act

> EEO/Diversity

Ethics/Standards of Conduct

Mobile Apps Directory

Guidance Documents

CBP Innovation Team

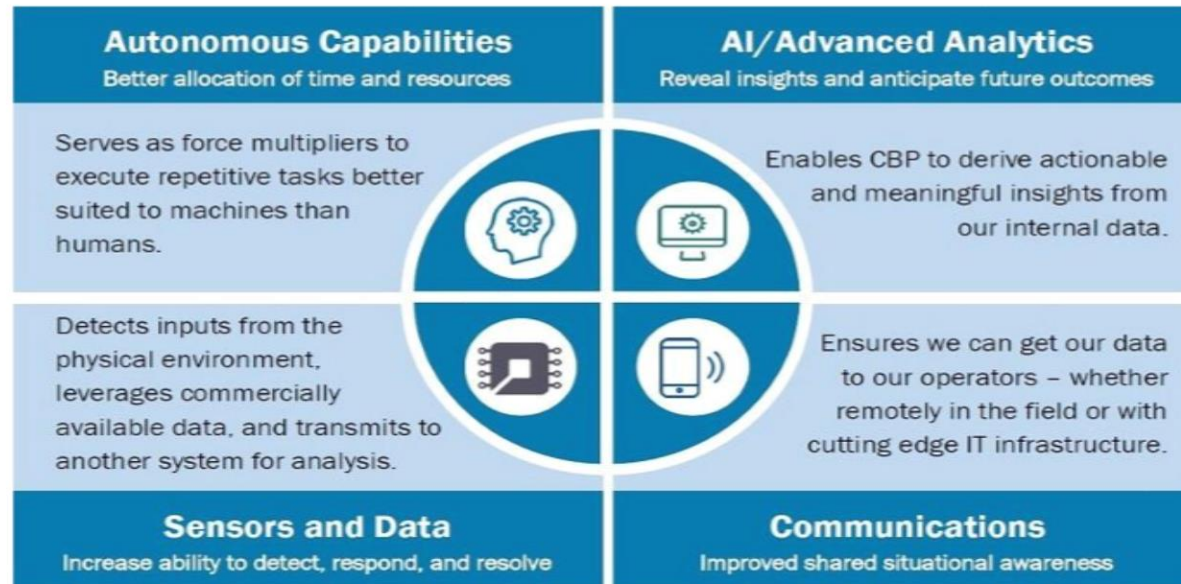
Law Enforcement Safety Act
LEOSA

CBP Innovation Team

Printer-friendly version

The U.S. Customs and Border Protection (CBP) Innovation Team (INVNT) resides within CBPs Office of the Commissioner to identify, adapt, and deliver innovative and disruptive commercial technology solutions to keep front-line personnel safer, more effective, and one step ahead. INVNT identifies and pilots cutting-edge commercial technologies, adapts them for government use, and transitions proven capabilities – all while moving at the pace of commercial industry.

Focus Areas



Innovation Focus Areas: Autonomous Capabilities; AI and Advanced Analytics; Sensors and Data; Communications



U.S. Customs and Border Protection

CONNECT WITH US



U.S. Customs and
Border Protection

Procurement-ipop@cbp.dhs.gov
smallbusinessoffice@cbp.dhs.gov



cbp.gov

www.cbp.gov/contact/how-to-do-business-with-cbp



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SandT.Innovation@hq.dhs.gov



scitech.dhs.gov

www.dhs.gov/science-and-technology/work-with-st



[@dhsscitech](https://twitter.com/dhsscitech)



FEMA

FEMA-Industry@fema.dhs.gov
Fema.gov/industry-liaison-program



fema.gov

www.fema.gov/business-industry/doing-business